

## Minutes of the Special Meeting of the D21 Board of Directors on December 6, 2023 via Zoom

By Ray Yuenger, D21 Secretary

1. **Call to Order.** President Anne Hollingsworth called the meeting to order at 6:32 PM.
2. **Roll Call.** Secretary Ray Yuenger called the roll. In attendance were the following Directors from their Units: 473, Donna Neff, Jefri Donovan; 498, Danna Sorenson; 499, Jackie Zayac, Anne Hollingsworth; 500, Andy Sass; 501, Don Garka; 502, Tom Pajak, Grant Vance; 503, David Merenbach; 506, Tom Stillman, Gail Gabiati; 507, Lynn Bartz, Ray Yuenger; 508, Melanie Haddad; 512, Sigrid Price; 522, Don Austin; 524, James Craig; 530, Trulee Ricketts. Also in attendance were Vice-President Jeff Hack and District Director Stu Goodgold.
3. **Treasurer's Report.** Lynn Bartz presented a four-page financial report for 2023 through October 31 that was circulated to the Board before the meeting. There were no questions about that report. Because it was a special meeting, there were no other officer or committee reports.
4. **Approval of 2024 General Budget, including the Tournament Budgets.** Lynn identified three changes that have emerged since the draft budgets were circulated to the Board. (1) The projected profits for the 2024 Santa Clara Regional are likely to change based on pending negotiations for more playing space. (2) The member services budget is increasing by \$500 to account for an increase in the cost of Constant Contact and to include a Sign-Up Genius subscription. (3) The GNT Chair, Grant Vance, asked to return the GNT travel stipends to \$8,000 (\$2,000 per team) from the budgeted \$4,000. He believes rent will be \$1,000 less than budgeted.

Lynn displayed a one-page overview of the entire budget (general and tournaments) that estimated that income, largely from tournaments but also from interest, will exceed expenses by \$22,300. The interest income of \$16,000 makes a big difference to profits.

Regarding **funding GNT stipends**, Lynn pointed out that D21 doesn't avail itself of many available avenues for raising funds, such as special club games, sectional games, and regional games. Grant agreed that D21 should be doing much more fund-raising, and he questioned how to encourage clubs to run fund-raising games. Jackie pointed out there are different options, including D21 holding grass roots events at regionals. Stu explained the complicated formula for awarding Districts a share of the funds they raise based on the percentage of district-wide participation in grass roots events. D21 was charged \$200 last year for raising too little. Jackie pointed out that the charity funds on the first days of regionals can be designated for grass roots funds. After ten minutes of discussion, the topic was recognized to be outside the scope of the special meeting.

Returning to **the budgets**, Lynn proposed considering both budgets together, as tournaments are largely the source of D21's income, and the rest of the budget is anticipated expenses.

Ray pointed out that the budget, being the presentation of two board members, Lynn Bartz and Helen Bohl, is regarded as a seconded motion that can be voted on. Lynn pointed out that footnoted items 2 (member services) and 3 (GNT events) represent amendments to the circulated budgets. Dave pointed out that tournaments are actually part of the general budget that we break out separately for analysis. He moved that the budget be approved including the footnoted amendments.

Dave asked what might have been omitted from this budget. Lynn said budgets always begin with historical actuals and there is nothing Lynn sees that hasn't been covered in the budget. At some point, D21 will need to replace aging tables and cards and that hasn't been budgeted. Ray mentioned that there was a big effort by the Finance Committee to speak with every committee chair about anticipated expenses. James Craig asked if income was budgeted for holding another NLM Regional. The answer was that a committee is still working on guidelines for NLM Regionals, so no regional is planned yet.

At Jefri Donovan's urging, a vote was conducted.

**\*\*MOTION PASSED** By a show of hands, a vast majority approved of the budget.

Anne mentioned that the next Board meeting is scheduled for Wednesday, January 21. Recognizing that the 21<sup>st</sup> is a Sunday, the correct date is January 24. Ray may have sent out the wrong date to the Board.

Anne also mentioned that there will be elections at the next Board meeting, so people interested in running for a position should let Jackie Ortiz know.